# Claudio Venegas Group Principal



#### **Contact Details**

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#### Qualifications

Bachelor of Arts (Legal Studies & Economics)
Diploma in Law – LPAB – Sydney University

## Areas of Expertise

Corporate Insolvency
Personal Insolvency
Turnaround & Restructuring
Commercial Litigation
Small Claims Debt Recovery



## Overview

Claudio is a trusted and experienced commercial and dispute resolution lawyer advising clients in industries including manufacturing, small business proprietors, private investors, pharmaceutical, building and construction, franchise, retail and transport.

After nearly a decade of owning and running his own professional services firm, Claudio understands the challenges and demands of operating and running a business. He provides a high level of personal service. Experience, reliability, accessibility and integrity is at the core of his approach to achieving efficient, predictable and cost-effective service to all his clients.

# **Expertise**

#### Insolvency

**Corporate**: Claudio is adept in all types of external administrations including voluntary administration, liquidations (voluntary and court appointed), receivers and managers. With extensive experience in the Federal Court of Australia, Supreme Court of New South Wales and Queensland litigation Claudio provides advice on all aspects of corporate insolvency under the Corporations Act.

**Personal:** Claudio is highly experienced in providing advice to trustees in bankruptcy in all areas of the Bankruptcy Act. He also advises creditors and debtors in all aspects concerning bankruptcy notices and creditors petition.

#### **Turnaround & Restructuring**

Claudio has successfully advised and been involved in providing high level and complex turnaround solutions and strategy to business owners in a variety of industries such as commercial manufacturing, pharmaceutical, building and construction, franchise, retail and transport.

#### **Commercial Litigation**

He has extensive litigation and dispute resolution experience in disputes involving breach of contract, partnership and shareholders, commercial leases, copyright, property and mortgage recovery.

### **Small Claims Debt Recovery**

As costs restrictions in small claims debt recovery in the NSW Local Court may leave business owners, account managers and debt recovery staff out of pocket Claudio has developed a fixed legal cost, no debt collector's commission solution.

Online Local Court NSW debt recovery via Effective Debt Recovery ("EDR") www.effectivedebtrecovery.com.au. EDR offers certainty about fees and the entire debt collection process and enforcement. In some instances, creditors can recover their out of pocket expenses over and above the maximum costs allowed by the court rules.

# Career Highlights

- Establishing a low cost, on-line debt recovery & enforcement portal in NSW Local Court for debt under \$20,001.
- Successfully advising, negotiating and executing a complex turnaround plan for a pharmacist in Queensland with a debt owed to a secured creditor of over \$3 million.
- Successfully defending a baker and small business owner in a Federal Court creditor's petition and having default judgment set aside with the consent of the petitioning creditor.
- Successfully advising, negotiating and executing a complex turnaround plan for a Queensland couple with debt owing to creditors of over \$2 million.